

Cadence Capital Group, LLC (“Cadence”) provides real estate investment management and capital advisory services. Cadence is uniquely structured to benefit from knowledge synergies between the property and capital markets. Cadence believes commercial real estate is a unique investment segment, requiring a detailed set of analytical skills and a disciplined approach, incorporating a thorough property valuation and proper risk assessment.

Advisory Services

Today’s property market remains challenged due to the overall economic environment. Caution is imperative given the uncertainty that remains about values. The absence of a well-functioning market requires a clear need to identify, unravel, and clarify value of direct real estate and securities.

Strategic Portfolio Investment Advisory

Cadence specializes in diagnosing and performing due diligence of real estate portfolios and analyses for acquisition, hold, and/or disposition.

Securities and Property Valuation

Cadence has extensive experience in estimating value of various types of direct real estate and securities such as stocks and bonds.

Feasibility, Benchmarking and Market Studies

Cadence conducts thorough research and analyses of real estate markets, and comparative analyses through benchmarking including feasibility studies for investments and location decisions.

Distressed Real Estate Analyses and Restructuring

Identify and diagnose distressed real estate for opportunistic investment by performing due diligence and comparative scenario analyses.

Capital Placement

Structure and negotiate the most competitive capitalization for investments through a wide array of capital providers.

Investment Funds

Cadence is launching two investment funds set to capture emerging investment opportunities in commercial real estate. Both funds will utilize a core real estate investment analysis and benefit from synergistic portfolio manager expertise.

Cadence Real Estate Securities Fund

The real estate securities fund will make investments primarily in liquid commercial real estate securities, such as Real Estate Investment Trusts and Homebuilder common equity, preferred equity, and unsecured bonds. This fund will also invest in AAA Commercial Mortgage-Backed Securities.

The real estate securities fund seeks to maximize total return through income and capital appreciation with a projected return target in the low- to mid-teens.

Cadence High-Yield Property Fund

The high-yield property fund will make investments primarily in illiquid commercial real estate finance opportunities, such senior and junior position in secured mortgage debt, preferred equity and joint venture positions, as well as non- AAA Commercial Mortgage-Backed Securities.

The high-yield property fund seeks to lever the Cadence partners’ significant industry contacts to source mid-market transactions with a projected return target in the mid- to high-teens.

Our principals have been involved in all aspects of real estate and maintain a broad array of international contacts. Our deep knowledge of property fundamentals and capital markets, combined with a research-based methodology, gives Cadence Capital Group a unique competitive advantage.
